

Enterprise Server Infrastructure

Temperature controlled transportation, real time visibility, and dedicated operational support for high value server shipments.

CUSTOMER BACKGROUND

The customer is a leading developer and distributor of servers and liquid cooled server racks supporting some of the fastest growing enterprise computing deployments in North America. As demand for advanced server infrastructure continues to grow, the customer plays a critical role in helping organizations deploy the technology needed to support next generation computing environments.

THE CHALLENGE

The customer needed to keep up with rising demand for high-value, liquid-cooled server infrastructure, which called for special handling and transportation controls. They also had to deal with frequent changes in production schedules, strict security needs, and the need to track shipments, all of which made transportation more challenging as they supported the growth of enterprise deployments.

THE RESULTS



99.8%
On-Time Delivery
Performance



ZERO
Security
Incidents



100%
Shipment
Visibility



THE SOLUTION

To meet the customer's server infrastructure needs, we set up a dedicated transportation program that used our own LTL and FTL trucks. This approach gave us the flexibility to adjust to changes in production schedules and demand.

We used temperature-controlled transportation to keep liquid-cooled server shipments safe during transit. Our advanced security monitoring, real-time tracking, and dedicated operations team working around the clock made sure every critical deployment was supported from pickup to final delivery.

BUSINESS IMPACT

The customer gained the confidence to expand its server infrastructure without sacrificing security, visibility, or operational control.

The solution protected valuable technology, kept up with tight deployment schedules, and adjusted to changing production needs. Thanks to dedicated transportation and support, the customer could focus on innovation, knowing their infrastructure would arrive safely, on time, and ready to use.